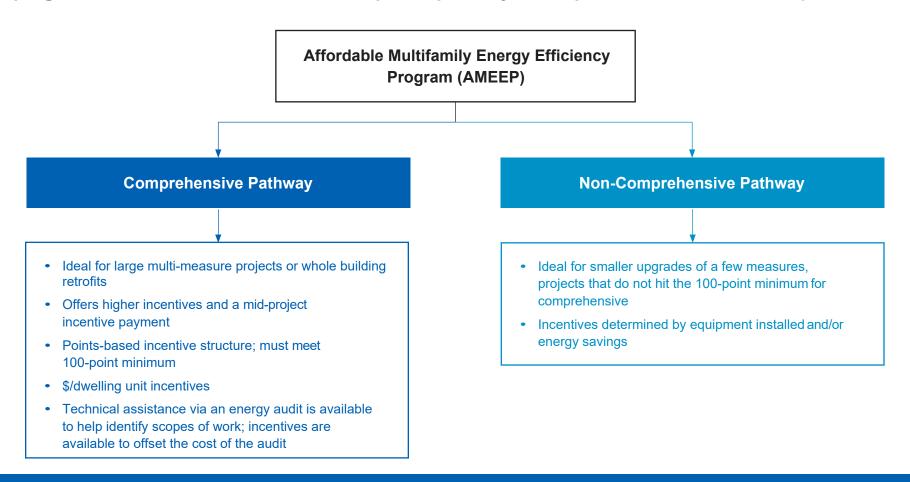
Downstate Incentives

How to Save Money and Use Less Energy

Own or manage an affordable multifamily building with 5+ residential units? Take advantage of financial incentives for approved equipment upgrades that can help make your property more energy-efficient and reduce your monthly bills. This is offered exclusively to buildings that were developed and are currently being maintained as affordable housing where supporting documentation can be provided. These rates apply to customers of Con Edison and customers of National Grid in the NYC and Long Island regions.

The program has been structured into two separate pathways: Comprehensive and Non-Comprehensive



Downstate Incentives

Comprehensive Pathway Incentives Electric/Gas

		HOV	V TO DETERMINE YOUR INCEN	NTIVE			
Step 1			Step 2			Step 3	
Add up points associated with measures you would like to install for your project		(10	(100-149 points) or Tier 2 (150+ points) your tier with		incentive associated with th the number of dwelling in your building(s)*		
	COMPRE	HENSIVE	PATHWAY POINT ALLOCATION	ON PER ME	ASURE**		
40 Points Per Measure	30 Points Per Mo	easure	20 Points Per Measure	10 Poi	nts Per Measure	5 Points Per Measure	
 Windows replacement Insulation (roof) Insulation (wall) Boiler replacement 	Domestic hot water replacements	heater	 Central cooling Elevators Ventilation such as energy recovery ventilators 	(BMS, t • Motors • Energy (EMS)	electric controls hermostats) and drives management system er and steam pipe	 Boiler clean & tune Common area lighting In-unit direct install measures such as faucet aerators, showerheads, LEDs Appliances (stoves, refrigerators, washer/dryers, dishwashers) Orifice plates Thermostatic Radiator Valves (TRVs) 	
			INCENTIVE TIERS				
Tier			Minimum Points		Incentive (\$/Dwelling Unit)***		
Tier 1			100			\$1,500	
Tier 2			150		\$2,000		

^{*} For large projects 150 units or greater, the Program Administrator may offer an adjusted incentive. This will be determined on a case-by-case basis and will depend on the project scope, the project cost, and any other implications of the project.

Page 2 | Effective July 31, 2024 Electric/Gas

^{**} Please see page 10 (Appendix) of this document to see a full list of Comprehensive Pathway Measure Points.

^{***} Con Edison-only comprehensive projects will be capped at 85% of the total project cost for eligible measures or at one million dollars, whichever is lower. National Grid comprehensive projects, as well as shared National Grid gas and Con Edison electric projects, will be capped at 70% of the total project cost for eligible measures or at \$500,000, whichever is lower.

Downstate Incentives

Program Pathway Examples Electric/Gas

	BUILDING 1 EXAMPLE						
# Dwelling Units	Scope of Work (points)	Total points	Path	Tier	Total Incentives		
125	Boiler replacement (40) Ventilation overhaul (20) EMS (10) Pipe insulation (10) Air sealing (10) Common area lighting (5) In-unit lighting (5)	100	Comprehensive	1	\$187,500 (125 dwelling units x \$1,500 incentive per dwelling unit)		

	BUILDING 2 EXAMPLE						
# Dwelling Units	Scope of Work (points)	Total points	Path	Tier	Total Incentives		
200	Window replacement (40) Roof insulation (40) Domestic hot water heater replacement (30) Steam traps (10) Pipe insulation (10) Air sealing (10) Common area lighting (5) In-unit lighting (5)	150	Comprehensive	2	\$400,000 (200 dwelling units x \$2,000 incentive per dwelling unit)		

	BUILDING 3 EXAMPLE						
# Dwelling Units	Scope of Work (points)	Total points	Path	Tier	Total Incentives		
25	EMS (10) Air sealing (10) Common area lighting (5) In-unit lighting (5)	30	Non-Comprehensive	N/A	Varies by specific measure installed, see incentive rates under non-comprehensive section		

Page 3 | Effective July 31, 2024 Electric/Gas

Downstate Incentives

Comprehensive Limited Time Offer (LTO)

 Small Building Envelope LTO: Additional \$500/dwelling unit incentive for comprehensive project scopes that include window replacement and/or wall insulation

Important Dates and Notes:

- Application Submission Deadline: Complete application package* must be submitted between January 16, 2024 and May 31, 2024
- Installation Deadline: Projects must be installed by October 15, 2025

Base Incentive (\$/Dwelling Unit) Affordable Multifamily Buildings (5+ Units)		Limited Time Offer (\$/Dwelling Unit) Applications must be received by May 31, 2024 and installed by October 15, 2025		
		Small Building Envelope Adder (5-25 Units)		
Downstate	Tier 1: \$1,500 Tier 2: \$2,000	Window Replacement and/or Wall Insulation	\$500	

Page 4 | Effective July 31, 2024 Electric/Gas

^{*}A complete application includes: application form, proof of affordability, W9, scope of work, and energy savings calculations

Downstate Incentives

National Grid Downstate (KEDNY & KEDLI) Gas Customers LTO

- National Grid Downstate Gas Customers: Increased points value for Pipe Insulation, Energy Management System (EMS), and Steam Traps. These measures will be worth 30 points each for projects applying for this LTO
- Important Dates:
 - o Application Due Dates: Applications must be submitted on or before October 31st, 2024 at 5pm Eastern Standard Time
 - o Installation Due Dates: For projects planned to be fully installed in 2025, the projects must be fully installed by October 15th, 2025
 - All paperwork for project close out includes:
 - Signed Statement of Completion (SOC) for the entire project
 - Final project invoices and/or receipts (see Section 10 of the Program Manual)
 - Photo documentation for engineering review if completing virtual inspection (see Section 5.2 of the Program Manual)
- Notes:
 - o Projects can apply for either Tier 1 or Tier 2 incentives using the increased points of this LTO
 - Only one existing 40-point measure can be included in the scope when applying for this LTO
 - Projects that have already applied to the AMEEP Comprehensive Pathway may be eligible for this LTO upon review of the Program Administrator, and if approved, will have to sign a revised Offer Letter that outlines the revised scope of work
 - o Projects over 150 units require pre-approval from National Grid Downstate (and Con Edison if it is a joint project) before applying for this LTO. Depending on project scope, project cost, and any other implications of the project, National Grid Downstate (and Con Edison if it is a joint project) may offer an adjusted incentive. This will be determined on a case-by-case basis. Customers considering large projects should send an email to the implementation contractor (see page 9 below for contact information) containing the following information:
 - Project Name
 - Project address of utility territory
 - Number of buildings
 - Number of units
 - Affordability proxy or rent roll
 - This LTO cannot be combined with the existing Comprehensive Small Building Envelope LTO
 - o Joint projects in National Grid Downstate and Con Edison territory are eligible for this LTO

Page 5 | Effective July 31, 2024 Electric/Gas

Downstate Incentives

Non-Comprehensive Pathway Incentives Electric

	Installed Measure	Incentive Details	Downstate Incentive \$
		Tube Lamps	\$15.00 per lamp
	LED Lighting	Screw-in Lamps	\$8.00 per lamp
m.		Interior Fixtures	\$75.00 per fixture
Area		LED Exit signs	\$15.00 per sign
mmon A Lighting		HID Less than or equal to 100 W	\$125.00 per fixture
hti	Exterior New Fixtures	HID Over 100 W	\$175.00 per fixture
nm ig-		Non-HID Fixture Replacing Screw-in/Pin Based Lamp	\$90.00 per fixture
Common Lightin		Bi-level fixtures - Stairwell, corridor, parking garage	\$115.00 per fixture
O	Lighting Controls	Bi-level fixtures - parking lot	\$90.00 per fixture
		Occupancy Sensors	\$25.00 per sensor
	Miscellaneous	Relamp and reballasting, retrofit kits	50% of fixture replacement incentive
ghting tom ures	Unitary Controls	Any non-central building system control projects (e.g., Wi-Fi thermostats connected to an in-unit PTAC or PTHP) may be submitted as a custom project	\$0.18 per kWh
Non-Lighting Custom Measures	Custom Other	Other non-lighting efficiency upgrades not listed in this document may be eligible for performance-based custom incentive	\$0.65 per kWh
	AC - Central Unit Replacement		\$0.65 per kWh
S	Packaged Terminal Air Conditions	er	\$0.65 per kWh
HVAC	Elevator Modernization		\$0.35 per kWh
W/asi	Variable Frequency Drive (VFD)		\$0.29 per kWh
HVAC Measures	Blower Fan - with EC Motor for Fu	rnace Distribution	\$0.75 per kWh
	Circulator Pump - with EC Motor f	\$0.75 per kWh	
In-Unit Direct Install	LEDs	Free	

Page 6 | Effective July 31, 2024 Electric/Gas

Downstate Incentives

Non-Comprehensive Pathway Incentives Gas

	Installed Measure	Incentive Details	Downstate Ir	ncentive \$*	
	Hot Water Boilers			\$6 per	MBH
	Condensing Boilers	\$12 per MBH			
	Steam Boilers	\$5 per	MBH		
	Storage Tank Water Heaters			\$6,000 p	er tank
		Boiler control system with multiple	# of Units		
		temperature sensors for steam or water	10-19 units	\$2,2	50
	Energy Management Systems	lines, flue gas, and indoor air, and remote	20-40 units	\$3,7	50
		system monitoring capability (Buildings with	41-99 units	\$7,5	00
e		less than 10 units or 250+ units may apply for the custom incentive rate)	100-249 units	\$11,250	
Common Area		Fiberglass insulation of rigid foam			
n	Linear Pipe Insulation	< 2" Diameter	\$5 per linear ft		
Ĕ		≥ 2" Diameter	\$9 per li	near ft	
ШО		Roof Insulation**	\$3/s	q ft	
Ö	Building Envelope	Wall Insulation***	\$180 per MMBtu		
	Building Envelope	Window Replacement	Con Edison: \$240 per MMBtu	<i>National Grid:</i> \$180 per MMBtu	
	Steam Traps	Covers the repair or replacement of steam tra pressure heating systems (<15 psig)	Common areas - \$300 per failed trap		
	•	Incentive includes credit towards completing t required survey	All other radiators - \$100 per failed trap		
		This measure covers an advanced clean & tune procedure performed on a steam or hot water boiler (routine seasonal boiler tune-ups will not be incentivized)		\$560 for 1st unit	
	Boiler Clean and Tune			\$400 for each additional boiler	

Page 7 | Effective July 31, 2024

Downstate Incentives

Non-Comprehensive Pathway Incentives Gas

	Installed Measure	Incentive Details	Downstate Incentive \$
asures	Air Sealing	This package will include repair and weather sealing of louver vents, exterior doors, common area windows, and the general perimeter of the basement.	\$5 per therm
Packaged Measures	Treats heating imbalance issues by designing and installing: a) Air vents on all main pipes (atmospheric systems) b) Thermostatic radiator valves and orifice plates on every radiator c) Clean and tune up of boiler and burner, including firing rate, draft adjustment cleaning, electronic pressure control, and combustion testing d) Steam trap repair throughout common areas To qualify for this incentive package, all 5 measures must be in the scope of work completed. M&V may be required for 2-Pipe Steam projects that do not include a measures.		\$4.00 per therm
Neasures	Unitary controls	Simple control equipment installations that do not allow for multiple data inputs (i.e., decision made on a single data point, is manually programmed/operated/or scheduled, or does not allow for real-time monitoring and control through a software package or building communications protocol). This includes Wi-Fi thermostats, thermostatic radiator valves, building management systems, and ventilation controls.	\$1.00 per therm
Custom Measures	Non-simple controls and other	Other energy efficiency upgrades not listed in this document may be eligible for custom incentives. Final custom measure eligibility, savings and incentives are determined at the sole discretion of the Program Administrator. Custom projects include but are not limited to: boiler economizers, linkage less burner controls, and heat pump boiler pre-heaters.	\$4.00 per therm
Direct Install	Faucet Aerators		Free
Dir	Showerheads		Free

^{*} Non-Comprehensive project incentives will be capped at 85% of the total project cost for eligible measures or at one million dollars, whichever is lower.

Page 8 | Effective July 31, 2024

^{**} National Grid roof envelope projects may be capped, please refer to section 3.2.3 Non-Comprehensive Incentive Caps in the Program Manual for further detail.

^{***} Please refer to page 8 and section 3.2.2.1 Con Edison Only Limited Time Offer in the Program Manual for further detail.

Downstate Incentives

Non-Comprehensive Limited Time Offer

For a limited time only, Con Edison will offer non-comprehensive wall insulation incentives at a rate of **\$240 per MMBtu**.

Participant eligibility is subject to the following requirements:

- Project applications must be completed by no later than July 31, 2024
- Projects must be installed no earlier than January 1, 2025 and completed no later than September 1, 2025
- Contractors must share detailed project cost information including, but not limited to, hourly labor rates, material costs, and overhead expenses
- Availability of this limited rate is subject to the availability of funds; as such, commitments will be made on a first-come and first-serve basis until funds are exhausted

Page 9 | Effective July 31, 2024

Downstate Incentives

Start saving money and energy today

Incentives are available on a first come, first serve basis, so we encourage you to take advantage of this special opportunity right away!

Con Edison customers

Visit: conEd.com/AffordableHousing

Call: 1-844-316-4288

Email: Multifamily@conEd.com

National Grid customers

Visit: Metro: ngrid.com/dny-ameep

Long Island: ngrid.com/li-ameep

Call: 1-844-316-4288

Email: NationalGridLMI@willdan.com

New York State Affordable Multifamily Energy Efficiency Program















Downstate Incentives

Comprehensive Pathway Measure Points – Full List

Measure Category	Measure	Points	Measure Category	Measure	Points
Appliances	Dishwashers	5	HVAC	Steam traps	10
Appliances	Dryers	5	HVAC controls	BMS	10
Appliances	Refrigerators	5	HVAC controls	Domestic hot water controls	10
Appliances	Stoves	5	HVAC controls	EMS	10
Appliances	Washers	5	HVAC controls	Smart thermostats	10
Clean and tune	Boiler clean and tune	5	HVAC controls	Smart thermostatic radiator enclosure	10
Clean and tune	Furnace clean and tune	5	Insulation of heat and hot water	Domestic hot water pipe insulation***	10
Common area lighting	Bi-level fixtures - parking lot*	5	Insulation of heat and hot water	Steam or heating hot water pipe insulation***	10
Common area lighting	Bi-level fixtures - stairwell, corridor, parking garage*	5	Insulation of heat and hot water	Tank insulation***	10
Common area lighting	Exterior fixture HID less than or equal to 100 W*	5	Building shell	Window film	20
Common area lighting	Exterior fixture HID over 100 W*	5	HVAC	Central air conditioning	20
Common area lighting	Exterior fixture non-HID fixture replacing screw-in/pin based lamp*	5	HVAC	Chiller	20
Common area lighting	Interior fixtures*	5	HVAC	Cooling tower	20
Common area lighting	LED exit signs*	5	HVAC	Economizer - dual enthalpy airside	20
Common area lighting	Occupancy sensors*	5	HVAC	Energy recovery v ventilators	20
Common area lighting	Relamp and reballasting, retrofit kits*	5	HVAC	Heat recovery v ventilators	20
Common area lighting	Screw-in lamps*	5	HVAC	Ventilation overhaul	20
Common area lighting	Tube lamps*	5	HVAC	Packaged terminal air conditioner	20
HVAC	Master venting**	5	HVAC	VRF cooling only	20
HVAC	Orifice plates**	5	Motors and drives	Elevator modernization	20
HVAC	Thermostatic radiator valves**	5	Domestic hot water	Domestic hot water - indirect water heater	30
Insulation of heat and hot water	Boiler jacket***	5	Domestic hot water	Domestic hot water - instantaneous domestic water heater	30
n-unit	Faucet aerators+	5	Domestic hot water	Domestic hot water - storage tank water heater	30
n-unit	LED lamps	5	Building shell	Insulation – roof**	40
n-unit	Low-flow showerheads+	5	Building shell	Insulation – walls	40
Air sealing	Air sealing package: door weather stripping, door sweep, door threshold/extender, door replacement, window repair, fixed louver partial cover, seal air leaks with foam sealant	10	Building shell	Window replacement	40
Motors and Drives	Blower f an – with electronically commutated (EC) motor f or furnace distribution	10	HVAC	Boiler replacement - condensing	40
Motors and Drives	Pumps – Hydronic Space Conditioning	10	HVAC	Boiler replacement - hot water	40
Motors and Drives	Pumps – Domestic Water Usage	10	HVAC	Boiler replacement - steam	40
Motors and Drives	Motors	10	HVAC	Furnace replacement	40
Motors and Drives	VFD	10		·	
HVAC	Air compressors	10		e achieved in the common area lighting category, regardless of how many common ar	ea lighting
HVAC	Air handlers	10	measures are installed. **These measures have a co- o	r pre-requisite for achieving associated points. See the Program Manual for these req	uirements.
	7 110.10.10	10		. p.o equicite . c. actinothing accordated points. eco and i regiant manual for these req	

10

10

Boiler burner replacement

Exhaust fans

HVAC

HVAC

^{***} A maximum of 10 points can be achieved under the insulation of heat and hot water category, regardless of how many of these

⁺A maximum of 5 points can be achieved for in-unit gas measures (faucet aerators and/or low-flow showerheads), regardless of if only one measure type is installed or both.