

OPT-IN REQUEST TO ROUND 2 SUBSCRIBER CRITERIA

Inclusive Community Solar Adder



Projects that received Round 1 Inclusive Community Solar Adder and are interested in opting into the Round 2 Eligible Subscriber Criteria are required to submit this Opt-in Request Form for NYSERDA's consideration and approval. This form needs to be submitted and approved by NYSERDA prior to submitting the projects first invoice.

_____ agrees to the following additional terms for their Round 1 ICSA Award

_____ in order to use the ICSA Round 2 Rules for qualifying residential, nonresidential, and affordable housing subscribers.

- 1. Compliance with the additional criteria required to perform door to door sales Yes No N/A
 - a. If the Round 1 project is performing door-to-door sales, they will need to answer the Supplemental Questions for Door-to-Door Sales.
 - b. Projects that are not performing door-to-door sales can mark N/A.
- 2. Adherence to the requirements of long-term subscriber make-up. Yes No N/A
- 3. Adherence to any adjustments that Round 2 Projects are subject to if they receive Bonus ITC. Yes No N/A

Note: Submission of the Opt-In Request to Round 2 Subscriber Criteria does not establish the Project's eligibility for the Round 2 incentives.

Contractor

Print First and Last Name Title Company Name

Signature

Payee

Print First and Last Name Title Company Name

Signature

Supplemental Questions for Door-to-Door Sales: Round 1 Projects are required to answer the following additional questions if they plan to use door-to-door sales to sign up customers on the Round 1 project.

1. Which entities will be conducting the door-to-door sales for the project?

2. Describe the project team’s experience in performing door-to-door sales, including the amount of years they have been doing door-to-door sales, their experience selling in New York, and their experience working with low-to-moderate income households and disadvantaged communities.

3. Walk through the process of how the Primary Contractor, Customer Acquisition Provider, and/or subcontractor(s) interacts with a customer during the door-to-door sales process.

Note: NYSERDA may request additional demonstration of the door-to-door sales process if the explanation for #3 is not sufficient.

Demonstration of the customer log-in process: A video screen-capture of the journey that a customer experiences as they sign up for the community solar product must be uploaded to the NY-Sun project record in the NYSERDA Portal.

Note: NYSERDA may request a dummy log-in or additional information to experience the customer sign-up process if the video does not sufficiently capture the experience.