

**Report of Actual Revenues and Expenditures Compared to Budget  
Pursuant to Section 203.8(b) of Regulation 2 NYCRR Part 203  
For the Fiscal Year Ended March 31, 2022**

The following table summarizes actual revenues and expenses, as reported in the Statement of Activities, for the fiscal year ended March 31, 2022, in comparison to amounts included in the final budget approved by NYSERDA's Board:

|  | <i>(Amounts in thousands)</i> |                  |                 |                       |
|--|-------------------------------|------------------|-----------------|-----------------------|
|  | <u>Actual</u>                 | <u>Budget</u>    | <u>Variance</u> | <u>%<br/>Variance</u> |
| <b>Revenues:</b>                                   |                               |                  |                 |                       |
| State appropriations                               | \$15,364                      | 22,060           | (6,696)         | -30.4%                |
| Utility surcharge assessments                      | 628,009                       | 594,771          | 33,238          | 5.6%                  |
| Renewable energy credit proceeds                   | 55,543                        | 45,825           | 9,718           | 21.2%                 |
| Zero-emission credit assessments                   | 609,021                       | 590,473          | 18,548          | 3.1%                  |
| Allowance auction proceeds                         | 250,634                       | 149,187          | 101,447         | 68.0%                 |
| Third-party reimbursements                         | 75,035                        | 31,012           | 44,023          | 142.0%                |
| Federal grants                                     | 7,845                         | 10,544           | (2,699)         | -25.6%                |
| Interest subsidy                                   | 306                           | 306              | -               | 0.0%                  |
| Project repayments                                 | 450                           | 200              | 250             | 125.0%                |
| Rentals from leases                                | 1,041                         | 996              | 45              | 4.5%                  |
| Fees and other income                              | 18,515                        | 11,164           | 7,351           | 65.8%                 |
| Loans and financing receivables<br>interest        | 21,483                        | 33,907           | (12,424)        | -36.6%                |
| Loss on sale of Loans and financing<br>receivables | (13,543)                      | -                | (13,543)        | 100.0%                |
| Investment income (loss)                           | (73)                          | 1,002            | (1,075)         | -107.3%               |
| <b>Total revenues</b>                              | <b>1,669,630</b>              | <b>1,491,447</b> | <b>178,183</b>  | <b>11.9%</b>          |
| <b>Expenses:</b>                                   |                               |                  |                 |                       |
| Salaries and benefits                              | 58,529                        | 62,349           | (3,820)         | -6.1%                 |
| Program expenditures                               | 1,314,300                     | 1,371,196        | (56,896)        | -4.1%                 |
| Investment related expenses                        | 454                           | 163              | 291             | 178.5%                |
| Program operating costs                            | 3,780                         | 4,514            | (734)           | -16.3%                |
| General & administrative expenses                  | 14,999                        | 16,616           | (1,617)         | -9.7%                 |
| Depreciation                                       | 2,583                         | 2,533            | 50              | 2.0%                  |
| NY State assessments                               | 13,594                        | 13,594           | -               | 0.0%                  |
| Interest   | 3,275                         | 3,624            | (349)           | -9.6%                 |
| <b>Total expenses</b>                              | <b>1,411,514</b>              | <b>1,474,589</b> | <b>(63,075)</b> | <b>-4.3%</b>          |
| Excess revenues                                    | 258,116                       | 16,858           | 241,258         | 1431.1%               |
| <b>Net position, beginning of year</b>             | <b>1,427,220</b>              | <b>1,410,843</b> | <b>16,377</b>   | <b>1.2%</b>           |
| <b>Net position, end of year</b>                   |                               |                  |                 |                       |
| Net investments in capital assets                  | 11,376                        | 12,997           | (1,621)         | -12.5%                |
| Restricted for specific programs                   | 1,668,224                     | 1,410,380        | 257,844         | 18.3%                 |
| Unrestricted                                       | 5,736                         | 4,324            | 1,412           | 32.7%                 |
| <b>Total net position, end of year</b>             | <b>\$1,685,336</b>            | <b>1,427,701</b> | <b>257,635</b>  | <b>18.0%</b>          |

Total revenues were approximately \$178.2 million (11.9%) above budget. With regard to significant revenue fluctuations, Utility surcharge assessments were higher than budgeted principally due to unanticipated capital calls by NY Green Bank funded through the Bill-as-You-Go mechanism. Zero-emission credit

assessments were higher than budget principally due to the impact of final load share data from the prior compliance year and unanticipated Admin adder revenues authorized by an October 2020 Public Service Commission Order. Allowance auction proceeds were much greater than budgeted primarily due to the average actual auction price being significantly higher than budgeted. Third-party reimbursements were over budget principally due to the receipt of \$26.0 million in advanced funding under the Clean Transportation Volkswagen Settlement Agreement, most of which was not anticipated in the budget, as well as funding in excess of budget from NYS Office of Temporary and Disability Assistance, and unexpected receipts for the New Efficiency New York program. Loans and financing receivables interest was under budget primarily due to a NY Green Bank provision for loss of \$5.2M and from the planned sale of a large portion of the portfolio of Loans and financing receivables to a third-party investor. During the fiscal year, as part of a planned initiative to monetize existing assets, NY Green Bank entered into a sale of NY Green Banks interest in Loans and Financing Receivables. As a result of the transaction, a loss on sale was recorded in the amount of \$13.5 million comprising an unrealized loss of \$5.7 million which resulted from loan pre-payments, an increased discount rate, and other economic factors plus related transaction fees of \$7.8 million.

Total expenses were approximately \$63.1 million (-4.3%) under budget. With regard to significant expense fluctuations, Program expenditures were less than budgeted primarily due to the following: Energy Storage, Clean Energy Standard (CES) Tier-one REC commercial operation facilities, and RGGI Cleaner Greener Community project expenses were lower than anticipated as a result of construction, interconnection, and supply chain delays. CES Tier-two REC expenses were under budget as a result of a lower number awards made than was anticipated in the budget. NY-Sun program expenses exceeded budgeted expectations due to a surge in completion of Megawatt Block projects, offset in part by lower expenses for the Low-to-Moderate Solar program and from seasonal variation in project completions under the Community Adder program. The Clean Energy Fund (CEF) variance is primarily due to the EmPower and Assisted Home Performance programs experiencing higher than projected levels of participation due to an increase in project funding caps and expanded eligibility thresholds as a response to COVID-19, accelerated payments on project deliverables being paid out quicker than anticipated under the Real Time Energy Management and High Performing Grid programs, and from increased technical assistance incentives paid under the New Construction Housing program, offset in-part by certain CEF programs experiencing construction, interconnection, COVID-19, and supply chain delays beyond projected forecasts.